

March 30th, 2012

Phillip Lindley, Executive Director ConnectME Authority Cross State Office Building State House Station 78 Augusta, Maine 04333-0078

Re: Pre-Application Letter - Williamsburg Broadband Project

Dear Phil:

In response to the Authority's announcement of its seventh grant round, Premium Choice Broadband is pleased to submit this Pre-Application letter for our Williamsburg Broadband Project.

- 1. We propose to install a relay station in the town that will cover approximately 80 households. At present there is no broadband service at all offered within the area.
- 2. FairPoint has told local residents that they have no firm immediate plans to serve the community; and this statement is confirmed by the fact that FairPoint has not identified the Williamsburg area as a location scheduled for network upgrades in their FCC-mandated "Short-Term Public Notice of Planned Network Modifications" letters.
- 3. We intend to install a wireless relay station with speeds of up to 3.0Mbps/.76Mbps will be offered, with an expected standard service plan of 1.5Mbps/512Kbps. We believe that the Grindstone Broadband Project can bring our first customers on-line within 60 days of confirmed funding of the project, with final completion within 12 months.
- 4. Current estimated project cost is \$70,000, subject to revision at the time of our formal application as the project details are worked out. We are requesting funding for \$35,000, representing 50% of the estimated project cost.
- 5. Premium Choice Broadband, will fund \$35,000, or 50% of the estimated project cost. Premium Choice has successfully carried out projects funded by the Authority in prior grant rounds, and we are committed meet our obligations financial, management, and operational with respect to the Williamsburg Broadband Project.
- 6. We estimate that approximately 80 residences will be served by this relay with at least 35 customers signing up for service in the first 12 months.
- 7. We are working with Williamsburg residents to gather support for this project. We will provide evidence of community support with our formal application.
- 8. Premium Choice Broadband currently serves over 150 towns from 58 locations with wireless technology to over 2300 customers covering 5600 square miles. Premium Choice has a well-established record of using hard work and ingenuity in order to bring our services to rural Maine communities. We will be happy to provide more detailed evidence of our experience upon request.

Premium Choice Broadband, looks forward to the formal application process and to accomplishing the Authority's objectives in the service area of the Williamsburg Broadband Project. If you have any questions about this Pre-Application letter, please give us a call or e-mail us; our contact information appears below. We will be happy to respond. Thank you for your consideration of our proposed application.

Premium Choice Broadband

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